Financial Statements
Together with Report of Independent Public Accountants

For the Years Ended June 30, 2011, 2012, 2013 and 2014



### JUNE 30, 2011, 2012, 2013 and 2014

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### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

The Mayor, City Council, Comptroller and Board of Estimates City of Baltimore, Maryland

### **Report of the Financial Statements**

We have audited the accompanying carve out financial statements of the governmental activities and the internal service funds of the City of Baltimore, Maryland, Department of General Services (the Department), as of and for the years ended June 30, 2011, 2012, 2013 and 2014, and the related notes to the financial statements which collectively comprise the Department's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

The Department's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We did not audit Internal Service Funds of the City of Baltimore, Maryland, (the City). Those financial statements were audited by other auditors whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for the component units, is based solely on the report of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial



statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, based on our audits and the reports of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and internal service funds for the Department, as of June 30, 2011, 2012, 2013, and 2014, and the respective changes in financial position and, where applicable, cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

As discussed in Note 2, the financial statements of the Department are intended to present the financial position and where applicable cash flows and changes in financial position of only that portion of the financial reporting segment of the City of Baltimore, Maryland (the City) that is attributable to the transactions of the Department. They do not purport to, and do not, present fairly the financial position and changes in financial position of the City as of and for the years ended June 30, 2011, 2012, 2013 and 2014.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 30, 2016, on our consideration of the Department's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Department's internal control over financial reporting and compliance.

Hunt Valley, MD November 30, 2016 SB + Company, If C

	General		Motor		Capital	
	Fund	Veh	icle Fund	Pr	ojects Fund	Total
Assets:						
Due from Baltimore City	\$1,383,771	\$	88,978	\$	2,753,630	\$ 4,226,379
Total Assets	\$1,383,771	\$	88,978	\$	2,753,630	\$ 4,226,379
Liabilities:						
Accounts Payable	\$1,115,598	\$	2,634	\$	374,633	\$ 1,492,865
Retainages Payable	-		-		148,294	148,294
Accrued Payroll	268,173		86,344		-	354,517
Total Liabilities	1,383,771		88,978		522,927	1,995,676
Fund Balances:						
Assigned	-		-		2,230,703	2,230,703
<b>Total Fund Balances</b>	_		-		2,230,703	2,230,703
<b>Total Liabilities and Fund Balances</b>	\$1,383,771	\$	88,978	\$	2,753,630	\$ 4,226,379

	(	General		Motor		Capital	
		Fund	Veh	icle Fund	Pr	ojects Fund	Total
Assets:							_
Due from Baltimore City	\$	772,627	\$	61,151	\$	=	\$ 833,778
Total Assets	\$	772,627	\$	61,151	\$	-	\$ 833,778
Liabilities:							
Due to the City	\$	-	\$	_	\$	3,338,884	\$ 3,338,884
Accounts Payable		474,243		590		449,832	924,665
Retainages Payable		_		_		236,124	236,124
Accrued Payroll		298,384		60,561		-	358,945
Total Liabilities		772,627		61,151		4,024,840	4,858,618
Fund Balances:							
Unassigned		-		-		(4,024,840)	(4,024,840)
<b>Total Fund Balances</b>		-		-		(4,024,840)	(4,024,840)
<b>Total Liabilities and Fund Balances</b>	\$	772,627	\$	61,151	\$	_	\$ 833,778

	General	Capital	
	Fund	<b>Projects Fund</b>	Total
Assets:			
Due from Baltimore City	\$ 946,938	\$ 2,365,669	\$ 3,312,607
Total Assets	\$ 946,938	\$ 2,365,669	\$ 3,312,607
Liabilities:			
Accounts Payable	\$ 678,259	\$ 333,708	\$ 1,011,967
Retainages Payable	-	160,933	160,933
Accrued Payroll	268,679	-	268,679
Total Liabilities	946,938	494,641	1,441,579
Fund Balances:			
Assigned	<del>-</del>	1,871,028	1,871,028
<b>Total Fund Balances</b>		1,871,028	1,871,028
Total Liabilities and Fund Balances	\$ 946,938	\$ 2,365,669	\$ 3,312,607

		(	Grants			
	General	R	evenue		Capital	
	Fund		Fund	Pr	ojects Fund	Total
Assets:						
Due from Baltimore City	\$1,261,753	\$	-	\$	2,887,607	\$ 4,149,360
Due from Other Governments			10,383		-	10,383
Total Assets	\$1,261,753	\$	10,383	\$	2,887,607	\$ 4,159,743
Liabilities:						
Accounts Payable	\$ 915,551	\$	10,383	\$	61,453	\$ 987,387
Retainages Payable	-		-		187,471	187,471
Accrued Payroll	346,202		-		_	346,202
Total Liabilities	1,261,753		10,383		248,924	1,521,060
Fund Balances:						
Assigned	-		-		2,638,683	2,638,683
Total Fund Balances	-		-		2,638,683	2,638,683
<b>Total Liabilities and Fund Balances</b>	\$1,261,753	\$	10,383	\$	2,887,607	\$ 4,159,743

		<b>Motor Vehicle</b>	Capital	
	<b>General Fund</b>	Fund	<b>Projects Fund</b>	Total
Revenues:				
General Fund Appropriations	\$ 16,491,734	\$ -	\$ 3,490,941	\$ 19,982,675
Motor Vehicle Appropriations	-	2,100,200	-	2,100,200
Public Building Loans	-	-	3,897,744	3,897,744
Federal Grant Revenue		-	3,552,820	3,552,820
Total Revenues	16,491,734	2,100,200	10,941,505	29,533,439
Expenditures:				
Administration	53,635	30,343	-	83,978
Building Permits and Municipal Consents	287,608	1,484,734	-	1,772,342
Facilities Management	15,611,988	39,961	-	15,651,949
Real Property Management	538,503	-	-	538,503
Street Cut and Right-of-Way Construction Oversight	-	545,162	-	545,162
Capital Outlay		-	9,702,364	9,702,364
Total Expenditures	16,491,734	2,100,200	9,702,364	28,294,298
Excess of Revenues over Expenditures	-	-	1,239,141	1,239,141
Fund Balance Beginning		-	991,562	991,562
Fund Balance Ending	\$ -	\$ -	\$ 2,230,703	\$ 2,230,703

		<b>Motor Vehicle</b>	Capital	
	<b>General Fund</b>	Fund	<b>Projects Fund</b>	Total
Revenues:				
General Fund Appropriations	\$ 14,069,175	\$ -	\$ 2,050,000	\$ 16,119,175
Motor Vehicle Appropriations	-	1,360,801	-	1,360,801
Federal Grant Revenue	-	-	2,751,426	2,751,426
Total Revenues	14,069,175	1,360,801	4,801,426	20,231,402
Expenditures:				
Administration	210,871	16,305	-	227,176
Building Permits and Municipal Consents	187,672	1,344,497	-	1,532,169
Facilities Management	13,095,901	-	-	13,095,901
Real Property Management	574,731		-	574,731
Capital Outlay		-	11,056,970	11,056,970
Total Expenditures	14,069,175	1,360,802	11,056,970	26,486,947
Deficiency of Revenues over Expenditures	-	-	(6,255,544)	(6,255,544)
Fund Balance Beginning		-	2,230,704	2,230,704
Fund Balance Ending	\$ -	\$ -	\$ (4,024,840)	\$ (4,024,840)

		Capital	
	<b>General Fund</b>	<b>Projects Fund</b>	Total
Revenues:			
General Fund Appropriations	\$ 14,736,491	\$ 2,000,000	\$ 16,736,491
Public Building Loans	-	4,983,893	4,983,893
Federal Grant Revenue	-	3,470,839	3,470,839
<b>Total Revenues</b>	14,736,491	10,454,732	25,191,223
Expenditures:			
Administration	452,427	-	452,427
Building Permits and Municipal Consents	1,607,987	-	1,607,987
Facilities Management	12,070,285	-	12,070,285
Real Property Management	605,792	-	605,792
Capital Outlay	-	4,558,864	4,558,864
Total Expenditures	14,736,491	4,558,864	19,295,355
Excess of Revenues over Expenditures	-	5,895,868	5,895,868
Fund Balance Beginning		(4,024,840)	(4,024,840)
Fund Balance Ending	\$ -	\$ 1,871,028	\$ 1,871,028

		Grants	Capital	
	<b>General Fund</b>	<b>Revenue Fund</b>	<b>Projects Fund</b>	Total
Revenues:				
General Fund Appropriations	\$ 16,054,328	\$ -	\$ 2,600,000	\$ 18,654,328
Public Building Loans	-	-	276,098	276,098
Federal Grant Revenue	-	-	720,077	720,077
State Grant Revenue	-	210,245	-	210,245
Other Revenues	<u> </u>	-	115,000	115,000
Total Revenues	16,054,328	210,245	3,711,175	19,975,748
Expenditures:				
Administration	631,080	210,245	-	841,325
Building and Energy Improvements	1,120,293	-	-	1,120,293
<b>Building Permits and Municipal Consents</b>	905,517	-	-	905,517
Facilities Management	12,807,408	-	-	12,807,408
Real Property Management	590,029	-	-	590,029
Capital Outlay	<u> </u>	-	2,943,519	2,943,519
Total Expenditures	16,054,327	210,245	2,943,519	19,208,091
Excess of Revenues over Expenditures	-	-	767,656	767,656
Fund Balance Beginning			1,871,027	1,871,027
Fund Balance Ending	\$ -	\$ -	\$ 2,638,683	\$ 2,638,683

### Statements of Net Position – Mobile Equipment As of June 30, 2011, 2012, 2013, and 2014

			Ju	me 30,		
		2011	2012		2013	2014
Assets:						_
Current assets:						
Cash and cash equivalents	\$	50,863,154	\$ 47,390,745	\$	9,291,217	\$ 6,641,221
Accounts receivable		337,453	46,290		60,421	25,198
Inventories		3,764,087	4,191,255		6,187,915	5,736,699
<b>Total Current Assets</b>		54,964,694	51,628,290		15,539,553	12,403,118
Noncurrent assets:						
Capital assets - net		58,715,435	61,870,958		60,747,590	77,005,505
Restricted cash		-	-		29,656,353	40,705,206
<b>Total Noncurrent Assets</b>		58,715,435	61,870,958		90,403,943	117,710,711
<b>Total Assets</b>		113,680,129	113,499,248		105,943,496	130,113,829
Liabilities:						
Current liabilities:						
Accounts payable and accrued						
liabilities		4,522,102	6,652,633		4,981,246.65	6,023,603.86
Due to other funds		300,058	300,058		-	-
Leases payable		-	-		3,622,626	7,939,744
Other liabilities		3,093,943	3,157,225		3,232,844	799,449
<b>Total Current Liabilities</b>		7,916,103	10,109,916		11,836,717	14,762,797
Noncurrent liabilities:						
Leases payable		-	-		26,333,444	48,282,097
Other liabilities		-	-		-	1,619,292
Total Noncurrent Liabilitie	e	-	-		26,333,444	49,901,389
Total Liabilities		7,916,103	10,109,916		38,170,161	64,664,186
Net position:						
Net investment in capital assets		58,715,435	61,870,958		61,870,958	77,005,505
Unrestricted (Deficit)		47,048,592	41,518,374		5,902,376	(11,555,864)
<b>Total Net Position</b>	\$	105,764,027	\$ 103,389,332	\$	67,773,334	\$ 65,449,641

### Statements of Net Position – Energy Conservation As of June 30, 2011, 2012, 2013, and 2014

	2011	2012	2013	2014
Assets:				
Current assets:				
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -
Accounts receivable	-	-	-	-
Inventories	-	-	-	-
<b>Total Current Assets</b>		-	-	
Noncurrent assets:				
Capital assets - net	-	-	-	-
<b>Total Noncurrent Assets</b>	-	-	-	-
<b>Total Assets</b>	_	-	-	-
Liabilities:				
Current liabilities:				
Accounts payable and accrued				
liabilities	52,264.40	75,701.03	159,789.06	287,810
Due to other funds	1,027,895	1,404,202	1,206,688	929,183
Other liabilities	157,363	164,574	175,336	22,252
<b>Total Current Liabilities</b>	1,237,522	1,644,477	1,541,813	1,239,245
Noncurrent liabilities:				
Other liabilities	-	-	-	15,957
Total noncurrent liabilities	-	-	-	15,957
Total liabilities	1,237,522	1,644,477	1,541,813	1,255,202
Net position:				
Net investment in capital assets	-	-	-	-
Unrestricted (Deficit)	(1,237,522)	(1,644,477)	(1,541,813)	(1,255,202)
<b>Total Net Position</b>	\$ (1,237,522)	\$ (1,644,477)	\$ (1,541,813)	\$ (1,255,202)

### Statements of Net Position – Building Maintenance For the Years Ended June 30, 2013 and 2014

	June 30,			
	2013	2014		
Assets:				
Current assets:				
Cash and cash equivalents	\$ 217,234	\$ 308,171		
<b>Total Current Assets</b>	217,234	308,171		
Noncurrent assets:				
Capital assets - net				
<b>Total Noncurrent Assets</b>				
Total Assets	217,234	308,171		
Liabilities:				
Current liabilities:				
Accounts payable and accrued				
liabilities	724,387.73	1,214,474		
Other liabilities	262,946	112,780		
<b>Total Current Liabilities</b>	987,334	1,327,254		
Noncurrent liabilities:				
Other liabilities	-	157,475		
<b>Total Noncurrent Liabilities</b>	-	157,475		
Total Liabilities	987,334	1,484,729		
Net position:				
Net investment in capital assets	-	-		
Unrestricted (Deficit)	(770,100)	(1,176,559)		
<b>Total Net Position</b>	\$ (770,100)	\$ (1,176,559)		

## Statements of Revenues, Expenses, and Changes in Net Position Mobile Equipment

For the Years Ended June 30, 2011, 2012, 2013 and 2014

	June 30,						
	2011	2012	2013	2014			
Operating Revenues:							
Charges for services	\$ 41,577,657	\$ 46,206,728	\$ 40,594,551	\$ 42,552,093			
Operating Expenses:							
Salaries and wages	13,121,162	14,491,041	13,299,423	13,787,856			
Other personnel costs	4,484,377	5,526,269	5,776,374	5,721,582			
Contractual services	9,510,132	11,766,392	12,247,745	14,444,572			
Material and supplies	11,815,941	19,111,315	14,820,431	2,387,452			
Depreciation	8,134,297	7,311,959	7,891,223	8,973,872			
Total operating expenses	47,065,909	58,206,976	54,035,196	45,315,334			
Operating Loss	(5,488,252)	(12,000,248)	(13,440,645)	(2,763,241)			
Nonoperating Revenues (Expenses):							
Loss on disposal of property	(1,316,604)	(121,803)	(363,120)	(453,669)			
Total nonoperating revenues (expenses)	(1,316,604)	(121,803)	(363,120)	(453,669)			
Change in net position	(6,804,856)	(12,122,051)	(13,803,765)	(3,216,910)			
Capital contributions	5,602,673	9,747,356	6,556,067	893,217			
Transfers Out	-	-	(28,368,299)	-			
Total net position - beginning	106,966,209	105,764,026	103,389,331	67,773,335			
Total Net Position - Ending	\$ 105,764,026	\$ 103,389,331	\$ 67,773,334	\$ 65,449,642			

Statements of Revenues, Expenses, and Changes in Net Position Energy Conservation For the Years Ended June 30, 2011, 2012, 2013 and 2014

	June 30,								
		2011		2012		2013		2014	
<b>Operating Revenues:</b>									
Charges for services	\$	151,459	\$	1,104,170	\$	1,684,529	\$	1,379,429	
Operating Expenses:									
Salaries and wages		706,840		1,048,444		1,037,904		458,290	
Other personnel costs		214,830		320,735		348,677		123,437	
Contractual services		175,104		130,750		179,518		475,569	
Material and supplies		13,249		4,246		753		13,949	
Minor equipment		13,477		6,950		15,014		21,572	
Depreciation		-		_		_		-	
Total operating expenses		1,123,500		1,511,125		1,581,866		1,092,817	
Change in net position		(972,041)		(406,955)		102,663		286,612	
Total net position - beginning		(265,482)		(1,237,523)		(1,644,478)		(1,541,815)	
<b>Total Net Position - Ending</b>	\$	(1,237,523)	\$	(1,644,478)	\$	(1,541,815)	\$	(1,255,203)	

### Statements of Revenues, Expenses, and Changes in Net Position Building Maintenance For the Years Ended June 30, 2013 and 2014

	June 30,			
	2013	2014		
Assets:				
Current assets:				
Cash and cash equivalents	\$ 217,234	\$ 308,171		
<b>Total Current Assets</b>	217,234	308,171		
Noncurrent assets:				
Capital assets - net				
<b>Total Noncurrent Assets</b>				
Total Assets	217,234	308,171		
Liabilities:				
Current liabilities:				
Accounts payable and accrued				
liabilities	724,387.73	1,214,474		
Other liabilities	262,946	112,780		
<b>Total Current Liabilities</b>	987,334	1,327,254		
Noncurrent liabilities:				
Other liabilities		157,475		
<b>Total Noncurrent Liabilities</b>		157,475		
Total Liabilities	987,334	1,484,729		
Net position:				
Net investment in capital assets	-	-		
Unrestricted (Deficit)	(770,100)	(1,176,559)		
<b>Total Net Position</b>	\$ (770,100)	\$ (1,176,559)		

### Statements of Cash Flows Mobile Equipment For the Years Ended June 30, 2011, 2012, 2013 and 2014

		June	30,	
	2011	2012	2013	2014
Cash Flow From Operating Activities Receipts from customers	\$ 41,213,971	\$ 46,070,723	\$ 38,283,703	\$ 43,038,532
Payments to employees	(17,558,836)	(19,823,652)	(19,037,863)	(20,349,949)
Payments to suppliers	(21,217,326)	(28,877,551)	(28,701,879)	(15,763,259)
Net Cash Provided (Used) by	(21,217,820)	(20,077,001)	(20,701,07)	(10,700,207)
Operating Activities	2,437,808	(2,630,479)	(9,456,039)	6,925,324
Cash Flows From Noncapital				
Financing Activities:				
Transfers in	-	-	(28,368,299)	-
Net Cash Provided (Used) by				
Capital and Related Financing Activities		-	(28,368,299)	
Cash Flows From Capital and Related				
Financing Activities:				
Acquisition of capital assets	(4,420,582)	(10,467,482)	(6,767,854)	(25,231,787)
Capital contributions	5,602,673	9,747,356	6,556,067	893,217
Loss on disposal of property	-	-	-	(453,669)
Leases Payable		-	29,956,070	26,265,772
Net Cash Provided (Used) by capital and related financing activities	1,182,091	(720,126)	29,744,283	1,473,533
capital and related maneing activities	1,102,071	(720,120)	27,744,203	1,475,555
Cash Flows From Investing Activities				
Loss on sale of equipment	(1,316,604)	(121,803)	(363,120)	<u>-</u>
Net Cash Provided (Used) by	(1.215.504)	(121.002)	(2.52.120)	
Investing Activities	(1,316,604)	(121,803)	(363,120)	
Net increase (decrease) in cash				
and cash equivalents	2,303,295	(3,472,409)	(8,443,175)	8,398,857
Cash and cash equivalents,				
beginning of year	48,559,859	50,863,154	47,390,745	38,947,570
oeganing of year	10,557,057	30,003,131	17,370,713	30,717,370
Cash and Cash Equivalents,				
End of Year	\$ 50,863,154	\$ 47,390,745	\$ 38,947,570	\$ 47,346,427
Reconciliation of Operating Loss				
to Net Cash Provided by Operating Activities				
Operating loss	\$ (5,488,252)	\$ (12,000,247)	\$ (13,440,645)	\$ (2,763,242)
Adjustment to reconcile operating				
loss to net cash provided by operating				
activities:				
Depreciation	8,134,297	7,311,959	7,891,223	8,973,872
Accounts receivable	(140,088)	291,162	(14,130)	35,223
Inventories	(223,598)	(427,168)	(1,996,660)	451,216
Accounts payable and accrued				
liabilities	172,092	2,130,532	(1,671,387)	1,042,358
Other liabilities	(16,643)	63,283	75,618	(814,103)
Due to other funds		-	(300,058)	<u> </u>
Total adjustments	7,926,060	9,369,767	3,984,606	9,688,566
Net Cash Provided by				
Operating Activities	\$ 2,437,808	\$ (2,630,480)	\$ (9,456,039)	\$ 6,925,324

### Statements of Cash Flows Energy Conservation For the Years Ended June 30, 2011, 2012, 2013 and 2014

				Ju	ne 30,			
		2011		2012		2013		2014
Cook Flow From Operating Activities								
Cash Flow From Operating Activities Receipts from customers	\$	1,078,283	\$	1,480,477	\$	1,487,016	\$	1,101,924
	Ф		Ф		Ф		Ф	
Payments to employees Payments to suppliers		(872,597) (205,687)		(1,361,967) (118,510)		(1,378,988) (108,028)		(731,928) (369,996)
Net Cash Provided (Used) by		(203,087)		(116,510)		(100,020)		(309,990)
Operating Activities		_		_		_		_
Operating Activities				<del>_</del>		<del>_</del>		
Cash Flows From Capital and Related								
Financing Activities:								
Acquisition of capital assets		-		-		-		-
Net Cash Provided (Used) by								
Capital and Related Financing Activities		-		-		-		-
Net increase (decrease) in cash								
and cash equivalents		-		-		-		-
Cash and cash equivalents,								
beginning of year		-		-		-		
Cash and Cash Equivalents,								
End of Year	\$	-	\$	-	\$	-	\$	_
Reconciliation of Operating Loss								
to Net Cash Provided by Operating Activities								
Operating loss	\$	(972,041)	\$	(406,955)	\$	102,663	\$	286,612
Adjustment to reconcile operating								
loss to net cash provided by operating								
activities								
Depreciation		_		_		_		_
Accounts receivable		_		_		_		_
Inventories		_		_		_		
Accounts payable and accrued								
liabilities		(3,857)		23,437		84,088		128,021
Other liabilities		49,073		7,211		10,762		(137,128)
Due to other funds	_	926,824		376,307		(197,513)		(277,505)
Total adjustments		972,041		406,955		(102,663)		(286,612)
Net Cash Provided by								
Operating Activities	\$	-	\$	-	\$	-	\$	

### Statements of Cash Flows Building Maintenance For the Years Ended June 30, 2013 and 2014

	June 30,			
		2013		2014
Cash Flow From Operating Activities				
Receipts from customers	\$	9,846,131	\$	10,324,453
Payments to employees	<b>T</b>	(1,681,245)	-	(2,089,640)
Payments to suppliers		(7,947,653)		(8,143,878)
Net Cash Provided (Used) by	•	· / /		
Operating Activities		217,234		90,936
Cash Flows From Capital and Related				
Financing Activities				
Acquisition of capital assets		-		
Net Cash Provided (Used) by				
Capital and Related Financing Activities		-		
Net increase (decrease) in cash				
and cash equivalents		217,234		90,936
Cash and cash equivalents,				
beginning of year		-		217,234
Cash and Cash Equivalents,				
End of Year	\$	217,234	\$	308,171
Reconciliation of Operating Loss				
to Net Cash Provided by Operating Activities				
Operating loss	\$	(770,100)	\$	(406,459)
Adjustment to reconcile operating				
loss to net cash provided by operating activities:				
Depreciation		-		_
Accounts receivable		-		-
Inventories		-		-
Accounts payable and accrued		724 200		400.007
liabilities		724,388		490,087
Other liabilities  Due to other funds		262,946		7,309
Total adjustments		987,334		497,395
rom adjustikins	-	701,334		771,373
Net Cash Provided by				
Operating Activities	\$	217,234	\$	90,936

	Original Budget	Final Budget	Actual	Variance with Original Budget Positive	Variance with Final Budget Positive (Negative)
Revenues:					
Appropriations revenues	\$ 16,852,267	\$ 17,379,267	\$ 16,491,734	\$ (360,533)	\$ (887,533)
Total Revenues	16,852,267	17,379,267	16,491,734	(360,533)	(887,533)
Expenditures and Encumbrances:					
Administration	82,404	82,404	55,817	26,587	26,587
Building Permits and Municipal Consents	233,931	233,931	287,423	(53,492)	(53,492)
Facilities Management	15,871,778	16,398,778	15,346,794	524,984	1,051,984
Real Property Management	664,154	664,154	537,990	126,164	126,164
Total Expenditures and Encumbrances	16,852,267	17,379,267	16,228,024	624,243	1,151,243
Excess (Deficiency) of Revenues over Expenditures	-	-	263,710	263,710	263,710
Effect of change in encumbrances	<del>-</del>	-	(265,867)	(265,867)	(265,867)
Effect of change in accounts payable	-	-	2,157	2,157	2,157
Excess (Deficiency) of Revenues over Expenditures (GAAP)	\$ -	\$ -	\$ -	\$ -	\$ -

	Original Budget	Final Budget	Actual	Variance with Original Budget Positive	Variance with Final Budget Positive (Negative)
Revenues:	g. :				(= += g)
Appropriations revenues	\$ 15,530,064	\$ 15,530,064	\$ 14,069,175	\$ (1,460,889)	\$ (1,460,889)
Total Revenues	15,530,064	15,530,064	14,069,175	(1,460,889)	(1,460,889)
Expenditures and Encumbrances:					
Administration	61,683	61,683	211,086	(149,403)	(149,403)
Building Permits and Municipal Consents	215,344	215,344	187,672	27,672	27,672
Facilities Management	14,638,433	14,638,433	14,642,458	(4,025)	(4,025)
Real Property Database Management	614,603	614,603	576,609	37,994	37,994
Total Expenditures and Encumbrances	15,530,063	15,530,063	15,617,825	(87,762)	(87,762)
Excess (Deficiency) of Revenues over Expenditures	-	-	(1,548,650)	(1,548,651)	(1,548,651)
Effect of change in encumbrances	_	-	907,295	907,295	907,295
Effect of change in accounts payable	-	-	641,355	641,355	641,355
Excess (Deficiency) of Revenues over Expenditures (GAAP)	\$ -	\$ -	\$ -	\$ -	\$ -

				Variance with Original	Variance with Final Budget
	Original			Budget	Positive
	Budget	Final Budget	Actual	Positive	(Negative)
Revenues:					
Appropriations revenues	\$ 17,962,695	\$ 17,962,695	\$ 14,736,491	\$ (3,226,204)	\$ (3,226,204)
Total Revenues	17,962,695	17,962,695	14,736,491	(3,226,204)	(3,226,204)
Expenditures and Encumbrances:					
Administration	779,571	779,571	454,667	324,904	324,904
Building Permits and Municipal Consents	1,641,999	1,641,999	1,669,663	(27,664)	(27,664)
Facilities Management	14,841,914	14,841,914	12,158,464	2,683,450	2,683,450
Real Property Database Management	699,210	699,210	605,792	93,418	93,418
Total Expenditures and Encumbrances	17,962,694	17,962,694	14,888,586	3,074,108	3,074,108
Excess (Deficiency) of Revenues over Expenditures	-	-	(152,095)	(152,096)	(152,096)
Effect of change in encumbrances	-	-	356,111	356,111	356,111
Effect of change in accounts payable	-	-	(204,016)	(204,016)	(204,016)
Excess (Deficiency) of Revenues over Expenditures (GAAP)	\$ -	\$ -	\$ -	\$ -	\$ -

	Original Budget	Final Budget	Actual	Variance with Original Budget Positive	Variance with Final Budget Positive (Negative)
Revenues:	Duaget	Tiliai Duuget	Actual	Tostave	(regauve)
Appropriations revenues	\$ 19,990,117	\$ 19,990,117	\$ 16,054,328	\$ (3,935,789)	\$ (3,935,789)
Total Revenues	19,990,117	19,990,117	16,054,328	(3,935,789)	(3,935,789)
Expenditures and Encumbrances:					
Administration	956,994	956,994	644,296	312,698	312,698
Building and Energy Improvements	3,674,429	3,674,429	(820,015)	4,494,444	4,494,444
Building Permits and Municipal Consents	1,581,671	1,581,671	973,387	608,284	608,284
Facilities Management	13,009,012	13,009,012	13,675,527	(666,515)	(666,515)
Public and Private Energy Performance	1,641	1,641	(1,641)	3,282	3,282
Real Property Database Management	766,369	766,369	526,117	240,252	240,252
Total Expenditures and Encumbrances	19,990,117	19,990,117	14,997,671	4,992,446	4,992,446
Excess (Deficiency) of Revenues over Expenditures	-	-	1,056,657	1,056,657	1,056,657
Effect of change in encumbrances	_	_	(819,365)	(819,365)	(819,365)
Effect of change in accounts payable	-	-	(237,292)	(237,292)	(237,292)
Excess (Deficiency) of Revenues over Expenditures (GAAP)	\$ -	\$ -	\$ -	\$ -	\$ -

	Original			Variance with Original Budget	Variance with Original Budget
	Budget	Final Budget	Actual	Positive	Positive
Revenues:					
Appropriations revenues	\$ 2,171,577	\$ 2,171,577	\$ 2,100,200	\$ (71,377)	\$ (71,377)
Total Revenues	2,171,577	2,171,577	2,100,200	(71,377)	(71,377)
Expenditures and Encumbrances:					
Administration	30,343	30,343	30,343	-	-
Building Permits and Municipal Consents	1,464,812	1,464,812	1,478,161	(13,349)	(13,349)
Facilities Management	166,588	166,588	39,961	126,627	126,627
Street Cut and Right-of-Way Construction Oversight	509,834	509,834	548,125	(38,291)	(38,291)
<b>Total Expenditures and Encumbrances</b>	2,171,577	2,171,577	2,096,590	74,987	74,987
Excess (Deficiency) of Revenues over Expenditures	-	-	3,610	3,610	3,610
Effect of change in encumbrances	_	_	(4,324)	(4,324)	(4,324)
Effect of change in accounts payable	-	-	714	714	714
Excess (Deficiency) of Revenues over Expenditures (GAAP)	\$ -	\$ -	\$ -	\$ -	\$ -

	Original			Variance with Original Budget	Variance with Original Budget
	Budget	Final Budget	Actual	Positive	Positive
Revenues:					
Appropriations revenues	\$ 1,484,266	\$ 1,484,266	\$ 1,360,801	\$ (123,465)	\$ (123,465)
Total revenues	1,484,266	1,484,266	1,360,801	(123,465)	(123,465)
Expenditures and Encumbrances:					
Administration	16,305	16,305	16,305	-	-
Building Permits and Municipal Consents	1,307,982	1,307,982	1,386,331	(78,349)	(78,349)
Facilities Management	156,707	156,707	-	156,707	156,707
Real Property Database Management	3,272	3,272	(3,272)	6,544	6,544
Total expenditures and encumbrances	1,484,266	1,484,266	1,399,364	84,902	84,902
Excess (deficiency) of revenues over expenditures	-	-	(38,563)	(38,563)	(38,563)
Effect of change in encumbrances	-	-	36,519	_	-
Effect of change in accounts payable	-	-	2,044	-	-
Excess (deficiency) of revenues over expenditures (GAAP)	\$ -	\$ -	\$ -	\$ -	\$ -

Notes to the Financial Statements June 30, 2011, 2012, 2013 and 2014

### 1. DESCRIPTION OF THE DEPARTMENT OF GENERAL SERVICES

The Department of General Services (the Department) is responsible for providing healthy work environments and safe reliable vehicles for City employees by delivering high quality and cost-effective support services to City agencies who serve Baltimore's citizens and stakeholders. The Department oversees six major divisions: Fleet Management, Facilities Management, Permits and Municipal Consents, Real Property Database Management, Public and Private Energy Performance, and Building and Energy Improvements. Other duties include: delivering cost effective, high quality, reliable and sustainable services by managing quality facilities; ensuring efficient fleet operations; and maintaining exemplary administrative customer service that support Baltimore City agencies in the advancement of their goals. Initiatives also include modernizing and reducing the size of the City's fleet, conducting behavior change programs to reduce energy consumption, installing solar capacity to serve multiple facilities, managing the purchase of energy commodities and maximizing opportunities from renewable energy sources consistent with the City's Sustainability Plan and State mandates to promote a clean environment.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Department is operated as a separate department of the City of Baltimore (the City). The Department's services are reported in, both, the Governmental and Enterprise funds of the City of Baltimore. Information for each Governmental Fund is presented separately in the Balance Sheet and in the Statement of Revenues, Expenditures and Changes in Fund Balances and for the Internal Service Fund in the Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position of the City's financial statements for the years ended June 30, 2011, 2012, 2013, and 2014. The Department's financial statements as of and for those years ended are intended to present that portion of the City's financial position, and the changes in financial position, that is attributable to the Department's transactions.

The City provides support to the Department. The City allows certain shared and payroll costs to the Department. Therefore, the Department's accompanying financial statements are not indicative of the Department as if it were a stand-alone entity.

### **Basis of Accounting**

The accounting and financial reporting policies of the Department of General Services conform to accounting principles generally accepted in the United States and reporting standards as promulgated by the Governmental Accounting Standards Board for governmental funds.

Notes to the Financial Statements June 30, 2011, 2012, 2013 and 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Basis of Accounting** (continued)

Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Revenues applicable to the current fiscal year and collected soon after year-end are recognized as revenue. Expenditures expected to be paid from currently available resources are recorded when the related fund liability is incurred, except payments for compensated absences which are recognized as expenditures when paid.

### **Internal Service Funds**

The Internal Service Fund financial statements are reported using the economic resources measurement focus and is reported on the accrual basis of accounting. Revenues are recorded when earned and expenses are reported incurred regardless of when the related cash flows take place.

### **Fund Financial Statements**

### General Fund

The General Fund accounts for the activity of the Department which is funded by appropriations from the City of Baltimore's general fund.

Salary and benefit costs included in the accompanying financial statements are amounts allocated to the Department based on employees coded to that Department.

Capital assets used by the Department are not included in this report. All fixed assets used by the Department are owned by the City and are used by the Department rent free. The Department pays for certain utility and maintenance cost out of its annual budget.

Accounts payable and accrued expenses include invoices paid subsequent to year-end with invoice dates as of year-end. It includes salary accrual related to the Department's payroll costs charged to the Department subsequent to year-end for payroll periods as of June 30 or prior.

The liability for compensated absences reported in the internal service fund consists of unpaid accumulating annual sick, vacation, and personal leave balances. The liability has been calculated using the vesting method, in which leave amounts for, both, employees who are currently eligible to receive termination payment and others who are expected to become eligible at termination are included.

Notes to the Financial Statements June 30, 2011, 2012, 2013 and 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Fund Financial Statements** (continued)

General Fund (continued)

Payments made to terminated employees for accumulated leave are charged as expenditure/expenses, primarily in the General Fund. Estimated accumulated leave balance by fiscal year for the Department of General Services are as follows:

		Internal
	Governmental	Service
As of June 30,	Funds	<b>Funds</b>
2011	\$ 4,395,702	\$ 3,251,306
2012	4,375,441	3,321,799
2013	4,378,826	3,671,126
2014	3,628,027	2,727,302

### Motor Vehicle Fund

The Motor Vehicle Fund accounts for the activity of the Department which is funded by appropriations from the City of Baltimore's motor vehicle fund. During fiscal year 2013, the City consolidated the activity of the Motor Vehicle fund into the General Fund.

### Grants Revenue Fund

The Grants Revenue Fund is used to account for operating revenues received from Federal, State and private sources. The funds are restricted by law, contract or regulations that designate expenditures for specific purposes.

### Capital Projects Fund

The Capital Projects Fund is used to account for capital improvement, acquisitions, and related activities all of which is funded by proceeds of bonds issuances, grants and other revenues sources.

### Internal Service Fund

The Internal Service Fund accounts for the activities of the Energy Conservation Fund, Mobile Equipment Fund, and Building Maintenance Fund (established in 2013), which provide goods and services to other departments on a cost-reimbursement basis.

Notes to the Financial Statements June 30, 2011, 2012, 2013 and 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Due from/to the City

The City of Baltimore uses a pooled cash account whereby all City cash balance are held in one bank account recorded in the City's general fund. The due from/to balance in this financial statement represent the Department's share of the citywide pooled cash account.

### 3. CAPITAL ASSETS

Capital Assets activity by year for the Mobile Equipment Fund was as follows:

Asset Class	2011	2012	2013	2014
Asset being Depreciated				_
Land	\$ 794,486	\$ 794,486	\$ 794,486	\$ 794,486
Building & Improvements	39,534,789	39,534,789	39,534,789	39,534,789
Equipment	4,801,100	5,466,322	5,478,223	5,899,391
Motor Vehicles	 82,319,790	 90,489,802	 89,989,063	 109,901,908
Total asset being depreciated	127,450,165	136,285,399	 135,796,561	 156,130,574
Depreciation				
Building & Improvements	4,939,487	5,338,578	6,204,504	7,029,792
Equipment	4,749,993	4,919,154	5,045,108	5,210,297
Motor Vehicles	59,045,251	 64,156,708	63,799,360	 66,884,980
Total Depreciation	68,734,731	74,414,440	75,048,972	79,125,069
Net Assets being depreciated	58,715,434	61,870,959	60,747,589	77,005,505
Assets not being depreciated CWIP	_	_	_	_
Net Capital Assets	\$ 58,715,434	\$ 61,870,959	\$ 60,747,589	\$ 77,005,505

Depreciation is computed on a straight-line basis over the following useful lives:

Asset Class	Estimated Useful Life
Buildings	50
<b>Building Improvements</b>	20-50
Equipment	2-25

### **Other Internal Service Funds Assets**

Both of the other Internal Service Funds (Energy Conservation and Building Maintenance) use and maintain various City Facilities throughout the city. All fixed assets by these funds are owned by the city. These funds pay certain utility and maintenance cost out of their budgets.

Notes to the Financial Statements June 30, 2011, 2012, 2013 and 2014

### 4. DUE TO OTHER FUNDS

Balances due to other funds are primarily the result of the City's policy not to reflect cash deficits in its individual agencies. Due to other funds, by fund, are as follows:

Fund	Fiscal Year	Amount
Capital Projects	2012	\$3,338,884

### 5. LEASES PAYABLE

The City of Baltimore has entered into various conditional purchase agreements to purchase motor vehicles for use by various municipal agencies.

These conditional purchase agreements do not constitute a pledge of the full faith and credit of the City and are subject to termination if sufficient funds are not appropriated by the City Council. Since termination of these agreements is not foreseen, the agreements have been capitalized. The Department of General Services manages the motor vehicles purchased under these agreements and accordingly, both the assets and liability have been recorded in the Mobile Equipment Internal Service Fund. During fiscal years ended June 30, 2013 and 2014, the total amount of leases entered into by the City on behalf of the Mobile Equipment fund were \$29,956,070 and \$30,447,973, respectively. The balance outstanding as of June 30, 2013 and 2014, was \$29,956,842 and \$56,221,842, respectively. Future minimum lease payment as of June 30, 2014, are as follows:

Fiscal Years Ending June 30	Amount
2015	\$7,939,744
2016	7,939,744
2017	7,939,744
2018	7,939,744
2019	7,939,744
2020-2024	22,540,886
<b>Total Minimum Lease Payments</b>	62,239,606
Less:Interest	6,017,764
Leases Payable	\$56,221,842

Amortization of assets records under capital leases is included in depreciation expenses.

Notes to the Financial Statements June 30, 2011, 2012, 2013 and 2014

### 6. FUND BALANCES AND DEFICITS

The Department of General Services had fund deficits at June 30 as follows:

Fund	Fiscal Year	Amount		
Capital Projects	2012	\$4,024,840		

The deficit in Capital Projects is primarily caused by timing differences between expenditures and receipt of funding from various sources. The City has not determined how the deficit will be funded.

### 7. PENSION PLAN

Classified employees of the Department of General Services are required to join the City of Baltimore's Employees' Retirement System (ERS). The ERS is a cost-sharing multiple employer defined benefit pension plan which provides retirement disability and death benefits to plan members and beneficiaries. The plan is managed by a Board of Trustee in accordance with Article 22 of the Baltimore City Code. Plan provisions may be amended only by the City Council.

Employer Pension Expense was not allocated to various agencies before fiscal year 2013. Employer pension expense for fiscal years 2013 and 2014 was \$3,597,323 and \$4,165,624, respectively.

### 8. OTHER POSTEMPLOYMENT BENEFITS

OPEB Trust Fund. All retiree and City contributions are deposited into the Trust Fund and all retiree-related health and life benefits are paid from the Trust Fund. The City also contracted with the Board of Trustees of the Employees' Retirement System to act as investment manager for the Trust Fund, and BNY Mellon Bank Asset Servicing is the Trust Fund's asset custodian. The Plan does not issue stand-alone financial statements; however, the OPEB Trust Fund is included in the City's Financial Statements in the Fiduciary Funds.

It is the City policy to fund benefits on a pay-as-you-go basis plus additional contributions comprising Federal retiree drug subsidy payments and additional annual appropriations.

Retirees are required to contribute at various rates ranging from \$3 to \$2,288 on a monthly basis, depending on the health plan and level of coverage elected and whether Medicare supplemental coverage is present. In addition, retirees contribute 20% toward the prescription plan coverage. Administrative costs of the Plan are covered by the City.

OPEB costs are not allocated to the City departments, thus, are excluded in the accompanying financial statements.

Notes to the Financial Statements June 30, 2011, 2012, 2013 and 2014

### 9. BUDGET PROCESS

The Department of General Services participates in the City of Baltimore's Outcome Based Budgeting process. Outcome Based Budgeting is a budget process that aligns resources with results produced. This budgeting tool integrates strategic planning, long-range financial planning and performance management, and is a recommended practice of the Government Finance Officers Association.

### 10. RISK MANAGEMENT

The City of Baltimore is exposed to various risks of loss related to torts; theft of; damage to; and destruction of assets; errors and omissions; injuries to employees and members of the public; and natural disasters. The Department of General Services is a chartered agency within the City of Baltimore municipal government. Therefore, its exposure to various risks is managed the City's Office of Risk Management.



# REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Mayor, City Council, Comptroller and Board of Estimates City of Baltimore, Maryland

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the carve out financial statements of the governmental activities and each major fund of the City of Baltimore, Maryland, Department of General Services (the Department) as of and for the years ended June 30, 2011, 2012, 2013, and 2014, and the related notes to the financial statements, which collectively comprise the Department's basic financial statements, and have issued our report thereon dated November 30, 2016. Carve out financial statements are a component unit or part of a legal entity, but not the entire entity and, as such, the reporting unit is not a separate legal entity. Our audit was of the Department and not of the City of Baltimore as a whole or any other funds or operations.

### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Department's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Department's internal control. Accordingly, we do not express an opinion on the effectiveness of the Department's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.



Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Department's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

S& + Company, IfC

Hunt Valley, Maryland November 30, 2016